



**16th international business meetings  
dedicated to innovation  
in mobilities and industry**

**REGISTRATION CONTRACT**

## 1 - Terms and Conditions of Participation

**1. The event.** The 16th edition of International Business Days Le Mans 2024 (also called Convention d’Affaires Internationales Le Mans 2024 or IBDLM2024) organized by FLConseil, will take place on June 12th and 13th 2023 at Technoparc du Circuit des 24 heures, Chemin aux Boeufs - Le Mans (Sarthe) France.

**2. Registration.** The deadline for registration in International Business Days Le Mans 2024 is May 12th 2024. Participation will only become definitive after acceptance of registration and after the full payment of fees due. Registration is then firm and definitive.

**3. Payment and terms.** The payment of participation fees is made in Euros (including taxes for French companies) and must be made in one single payment with the registration application by bank transfer made out to FLConseil within a maximum of 1 week time after registration. However, for an amount exceeding € 6000, the payment can be made in 2 times: 50% on registration and the balance to be defined when registering.

### Bank Details

#### Bank Branch Account Number Key

20041 01012 0645447N033 20

#### IBAN number – International bank account number

FR28 2004 1010 1206 4544 7N03 320

#### BIC – Bank Identifier Code

PSSTRPPSCE

#### Address Account Holder

La Banque Postale  
Centre Financier  
45900 – La Source cedex 9 (France)  
Phone : + 33 1 53 68 37 37

FLConseil  
17 rue Marc Sangnier  
92700 - Colombes (France)  
Phone : + 33 6 82 56 45 80

**4. Force majeure.** In the event of an occurrence outside its control or of force majeure, the organiser may, as he chooses, change the dates or the venue of this event or cancel it after having notified by written the participants. In that case the organizer makes a commitment to pay off to the registered participants the paid fees, deduction made by the expenses committed for the organization, without this can open straight ahead to compensations.

**5. Cancellation.** The event is based on a concept that relies on the selection of companies and the organization of pre-programmed business meetings. Due to this, cancellations will be highly detrimental to the participation of the others. In the event of a last minute incident preventing attendance of the registered person the company may nominate another participant as a replacement after informing the organizer in writing. No shows will result in forfeiture of the entire registration fee.

**6. Limit of liability.** In its capacity as an organiser, FLConseil is only bound to a best effort obligation.

**7. Exhibition and demonstration.** Please refer to the addendum page 14.

**8. Insurance.** Each participant shall provide a proof of insurance relative to its legal liability, covering all damages for which the participant may be held liable, and in particular: theft, fire or the deterioration or destruction of all equipment or installations.

**9. Grant of image rights.** Every participant authorizes the organiser to use, in a professional context for needs of information, photos and video of the event in which the participant is represented

**10. Advertising.** Subsequent to the acceptance of the registration, the organiser authorizes each participant to display the event logo and/or the following words on its sales and advertising documents: «Participant in International Business Days Le Mans 2024, at Technoparc du circuit des 24 heures on June 12th and 13th». Likewise, each participant authorizes FLConseil to mention the participant’s attendance at the said event.

**11. Personal data.** All participants authorize the processing or use by the organiser of their personal data for the purposes of contact, taking into account their registration, creating their profile and managing their participation. These personal data are kept as long as necessary and during this period, the organiser implements all means capable of ensuring the confidentiality and security of personal data, so as to prevent their damage, erasure or access by unauthorized third parties.

**12. Confidentiality.** In accordance with the French Data Protection Law of 6th January 1978, persons have a right to access, to correct and to delete data relating to themselves.

**13. Competent courts.** In the event of a dispute, which could not be resolved by amiable agreement, the jurisdiction of Nanterre (Hauts de Seine) France shall have sole competency.

## 2 - Offers

### 1TO1 BUSINESS MEETINGS- 2 days

Wednesday 12 and Thursday 13 June



A business meeting plan especially tailored to suit your needs is prepared with you two weeks before the event. It provides you with up to 12 sessions of 20 minutes to establish business contacts and/or technological partnerships. You can also make the most of the unique atmosphere of the race and from the different pleasant breaks (gourmet dinner, qualifying practice sessions by night, gourmet breaks and buffet lunch) to ease conversation and make contacts.

#### The pack (for 1 person) includes the following:

- Mention of your company's participation at the event on the IBD website
- Publication of your company profile in the Participant's Guide
- Welcome pack given to you at sign-in
- A copy of the Participant's Guide including the company identity forms for each participant
- Proposal and validation of your personalised meeting plan
- Free access to round table, conferences, products presentation
- Tasting of regional products from local artisans
- 1 ticket allowing entry to the Le Mans 24 Hours circuit to see qualifying practice sessions on the Wednesday
- Tech Talk in the Goodyear Racing or the Michelin Motorsport assembly workshops
- Private guided visit of the paddocks and pits of the teams participating in the race
- Invitation to the discovery dinner on the Wednesday at "auberge des Hunaudières"
- The opportunity to see the qualifying practice session by night
- Buffet lunch on the Thursday
- The possibility of being interviewed by professional media (technical, sport, business)
- A souvenir gift of the event
- Permanent access to the rest area
- Logistics assistance before and during the International Business Days event

#### WEDNESDAY / THURSDAY

1 participant ..... 1.800 € excl. tax

Additional participant ..... 1.200 € excl. tax

## 1TO1 BUSINESS MEETINGS - 1 day

Thursday 13 June

A business meeting plan especially tailored to suit your needs is prepared with you two weeks before the event. It provides you with up to 8 sessions of 20 minutes to establish business contacts and/or technological partnerships.

**The pack (for 1 person) includes the following :**

- Mention of your company's participation at the event on the IBD website
- Publication of your company profile in the Participant's Guide
- Welcome pack given to you at sign-in
- A copy of the Participant's Guide including the company identity forms for each participant
- Proposal and validation of your personalised meeting plan
- Free access to round table, conferences, products presentation
- Buffet lunch on the Thursday
- The possibility of being interviewed by professional media (technical, sport, business)
- A souvenir gift of the event
- Permanent access to the rest area
- Logistics assistance before and during the International Business Days event

### THURSDAY

1 participant ..... 1.100 € excl. tax  
Additional participant ..... 650 € excl. tax

## EXHIBITOR

Wednesday 12 and Thursday 13 June



A dedicated space, in the exhibitor's area, ideally located between the meeting area and the buffet/break area that you can tailor to suit your needs. Your stand gives you the opportunity to present your company, your activities, your know-how and your range of products, equipment and services.

### WEDNESDAY / THURSDAY

2 participants ..... 2.400 € excl. tax

Additional participant ..... 1.200 € excl. tax  
1to1 Business Meetings ..... 975 € excl. tax

**The pack (for 2 persons) includes the following :**

- 1 open space (3 sides) of 6 sqm with table and chairs
- Mention of your company's participation at the event on the IBD website
- Publication of your company profile in the Participant's Guide
- 2 welcome pack given to you at sign-in
- 2 copy of the Participant's Guide including the company identity forms for each participant
- Free access to round table, conferences, products presentation
- Tasting of regional products from local artisans
- 2 tickets allowing entry to the Le Mans 24 Hours circuit to see qualifying practice sessions on the Wednesday
- Tech Talk in the Goodyear Racing or the Michelin Motorsport assembly workshops
- Private guided visit of the paddocks and pits of the teams participating in the race
- 2 Invitations to the discovery dinner on the Wednesday at "auberge des Hunaudières"
- The opportunity to see the qualifying practice session by night
- Buffet lunch on the Thursday
- The possibility of being interviewed by professional media (technical, sport, business)
- 2 souvenir gifts of the event
- Permanent access to the rest area
- Logistics assistance before and during the International Business Days event



## DEMONSTRATOR PACK - 2 daysR

Wednesday 12 and Thursday 13 June



### WEDNESDAY / THURSDAY

Demonstrator (2 participants) .... 3.400 € excl. tax

Additional participant ..... 1.200 € excl. tax

1to1 Business Meetings ..... 975 € excl. tax

Enjoy an area of 9m2 to perform demonstrations and a speaking time of 20 minutes to present your products, processes and services to all of the International Business Days Le Mans 2024 participants. This limited offer that can really make a difference gives you the opportunity to combine know-how and outreach.

### The pack (for 2 persons) includes the following :

- 1 open space (3 sides) of 9 sqm with table and chairs
- 1 oral presentation of 20 minutes + 10 minutes of exchange
- Mention of your company's participation at the event on the IBD website
- Publication of your company profile in the Participant's Guide
- 2 welcome pack given to you at sign-in
- 2 copy of the Participant's Guide including the company identity forms for each participant
- Free access to round table, conferences, products presentation
- Tasting of regional products from local artisans
- 2 tickets allowing entry to the Le Mans 24 Hours circuit to see qualifying practice sessions on the Wednesday
- Tech Talk in the Goodyear Racing or the Michelin Motorsport assembly workshops
- Private guided visit of the paddocks and pits of the teams participating in the race
- 2 Invitations to the discovery dinner on the Wednesday at "auberge des Hunaudières"
- The opportunity to see the qualifying practice session by night
- Buffet lunch on the Thursday
- The possibility of being interviewed by professional media (technical, sport, business)
- 2 souvenir gifts of the event
- Permanent access to the rest area
- Logistics assistance before and during the International Business Days event

## STARTUP PACK - 1 day

Thursday 13 June

### THURSDAY

1 participant ..... € 990 before tax

### THE WORD IS TO THE START-UP !

A space and a time of speech are dedicated to you to present yourself and convince an audience of international structures from the mobilities and manufacturing industry.

**The pack (for 2 persons) includes the following services :**

- 5 minutes for an impactful pitch
- An equipped corner (table and chairs)
- Company's presentation in the Participant's Guide (A5 size)
- Mention of the company's participation on the event website
- Personalised 1to1 pre-arranged meetings schedule
- Welcome pack given to you at sign-in
- Copy of the Participant's Guide
- Free access to round table, conferences, products presentation
- Local products tasting
- Permanent access to the rest area
- Buffet lunch on the Thursday
- The possibility of being interviewed by professional media (technical, sport, business)
- A souvenir gift of the event
- Logistics assistance before and during the International Business Days event

**VISITOR PACK - 2 days**

Wednesday 12 and Thursday 13 June



If you want to discover the International Business Days business convention as a free visitor, this pack is for you!

It gives you access to all the services offered to all participants over the two days, with the exception of one-to-one meetings and the possibility of using an exhibition or demonstration space.

**WEDNESDAY / THURSDAY**

1 participant ..... 1.200 € excl. tax

**The pack (for 1 person) includes the following services :**

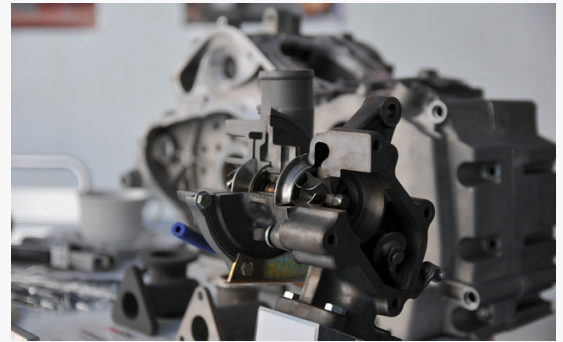
- Mention of your company's participation at the event on the IBD website
- Publication of your company profile in the Participant's Guide
- Welcome pack given to you at sign-in
- A copy of the Participant's Guide including the company identity forms for each participant
- Free access to round table, conferences, products presentation
- Tasting of regional products from local artisans
- 1 ticket allowing entry to the Le Mans 24 Hours circuit to see qualifying practice sessions on the Wednesday
- Tech Talk in the Goodyear Racing or the Michelin Motorsport assembly workshops
- Private guided visit of the paddocks and pits of the teams participating in the race
- Invitation to the discovery dinner on the Wednesday at "auberge des Hunaudières"
- The opportunity to see the qualifying practice session by night
- Buffet lunch on the Thursday
- The possibility of being interviewed by professional media (technical, sport, business)
- A souvenir gift of the event
- Permanent access to the rest area
- Logistics assistance before and during the International Business Days event

## INVITED PACK - 2 DAYS

Wednesday 12 and Thursday 13 June

You want to take advantage of these two days to welcome clients and prospects, in order to present to them your know-how.

They will be able to benefit from a unique program combining business and behind-the-scenes discovery of the oldest and most prestigious endurance race in the world.



### The pack (for 1 person) includes the following:

- Welcome pack given to you at sign-in
- A copy of the Participant's Guide including the company identity forms for each participant
- Free access to round table, conferences, products presentation
- Tasting of regional products from local artisans
- 1 ticket allowing entry to the Le Mans 24 Hours circuit to see qualifying practice sessions on the Wednesday
- Tech Talk in the Goodyear Racing or the Michelin Motorsport assembly workshops
- Private guided visit of the paddocks and pits of the teams participating in the race
- Invitation to the discovery dinner on the Wednesday at "auberge des Hunaudières"
- The opportunity to see the qualifying practice session by night
- Buffet lunch on the Thursday
- The possibility of being interviewed by professional media (technical, sport, business)
- A souvenir gift of the event
- Permanent access to the rest area
- Logistics assistance before and during the International Business Days event

## WEDNESDAY / THURSDAY

1 participant ..... 1.000 € excl. tax

## RACING PACK - 1 DAY

Wednesday 12 June



## WEDNESDAY

1 participant ..... 690 € excl. tax

Thank a loyal customer, engage a potential customer or reward a partner by inviting them to share the intense and unforgettable experience of the free and night-time qualifying practice sessions on Wednesday 12 June.

### The pack (for 1 person) includes the following:

- One Le Mans 24h VIP pack including documents related to the event : entry list, maps of the circuit, a banner, the official poster, the official programme.
- Tasting of regional products from local artisans
- 1 ticket allowing entry to the Le Mans 24 Hours circuit to see qualifying practice sessions on the Wednesday
- Free time to visit the Le Mans 24 Hours museum, the village and other interesting sights.
- Tech Talk in the Goodyear Racing or the Michelin Motorsport assembly workshops
- Private guided visit of the paddocks and pits of the teams participating in the race
- Invitation to the discovery dinner on the Wednesday at "auberge des Hunaudières"
- The opportunity to see the qualifying practice session by night
- Logistics assistance before and during the International Business Days event

## SPONSORING

Optimise your participation at the International Business Days Le Mans through the various sponsoring opportunities that we have on offer. You can advertise your brand through promotional items (lanyards and badges, tote bags, souvenir gift of the event), through media (Participant's Guide, website, promotional booklet, etc.), through visual communication on your stand and at Meeting locations of the International Business Days Le Mans 2024 (discovery dinner, buffet lunch, breaks etc.).

### Six sponsoring are available :

- Lanyards
- Welcome pack
- Breaks
- Buffet lunches
- Discovery diner
- Souvenir gift

### The sponsoring (for 2 person) includes the following:

- Placement of the company's logo on all documents.
- Mention of your company's participation at the event on the IBD website
- Publication of your company profile in the Participant's Guide
- 2 welcome pack given to you at sign-in
- 2 copy of the Participant's Guide including the company identity forms for each participant
- Free access to round table, conferences, products presentation
- Tasting of regional products from local artisans
- 2 tickets allowing entry to the Le Mans 24 Hours circuit to see qualifying practice sessions on the Wednesday
- Tech Talk in the Goodyear Racing or the Michelin Motorsport assembly workshops
- Private guided visit of the paddocks and pits of the teams participating in the race
- 2 invitations to the discovery dinner on the Wednesday at "auberge des Hunaudières"
- The opportunity to see the qualifying practice session by night
- Buffet lunch on the Thursday
- The possibility of being interviewed by professional media (technical, sport, business)
- 2 souvenir gifts of the event
- Permanent access to the rest area
- Logistics assistance before and during the International Business Days event

### Additionally, sponsorship of the souvenir gift, Wednesday discovery dinner, and Thursday lunch buffet provides the following extra benefits :

#### Sponsorship of the souvenir gift:

- Placement of the sponsor's logo on the gift.
- 20 minutes for presenting the company and its activities.

#### Sponsorship of the discovery dinner:

- Placement of the sponsor's logo on the dinner menu.
- 30 minutes for presentation in a dedicated room before the aperitif.
- The opportunity to display promotional materials in the restaurant's dining area.

#### Sponsorship of lunches:

- The lunch area is decorated in the company's colors.
- 20 minutes for presenting the company and its activities.



## CONDITIONS

LANYARD .....	€ 1,450 excl. tax
BREAKS .....	€ 950 excl. tax
BUFFET LUNCHES .....	€ 2,450 excl. tax
DISCOVERY DINNER .....	€ 3,450 excl. tax
SOUVENIR GIFT.....	€ 2,950 excl. tax
WELCOME PACK .....	€ 1,500 excl. tax

**If you want to combine participation and sponsoring, please contact us in order to set up together the best way to optimize your presence to the International Business Days Le Mans.**

call us at **+33 (0)6 82 56 45 80**  
or write us to [2024@ibdlemans.com](mailto:2024@ibdlemans.com)



## COMMUNICATION

Optimise your participation in the International Business Days Le Mans by boosting your communication before and during the event.

**We have several promotional tools on offer for you:**

"**Zoom in on** (company name)  
company name)".

At intervals to be defined with you and as part of a wave of personalised emails, you can send a message of your choice to all the qualified contacts invited to the International Business Days Le Mans 2024.  
A different message can be sent each time.

**By email sent** to every participant ..... 550 € excl. tax

**Your advertisement in the Participant's Guide paper version**

A four-coloured 1/2 page, page, inside front cover, inside back cover, and back cover advertisement.

In the printed guide given to each participant

1/2 page .....	390 € excl. tax	1 page .....	670 € excl. tax
Inside back or front cover.....	840 € excl. tax	Back cover .....	1.100 € excl. tax

## REGISTRATION FORM

Please complete all pages of this file and return them to us by e-mail at 2023@ibdlemans.com  
or by post to the following address:

IBD Le Mans - 26, rue Gambetta 93400 Saint-Ouen (France).

For any questions, you can reach us at + 33 1 40 12 76 33

The mentions followed by \* must be filled in

### Your company

Name of the company\*.....

VAT number\*.....

Address\*.....

ZIP code\*..... City\*.....

Country\*.....

Phone\*.....

Website\*.....

Activities\* .....

Main activity\*.....

Year of the creation of the Company..... Staff.....

Sales turnover.....

### IBDLM2024 participants

#### Participant 1

First name\*.....Name\*.....

Position \*.....

E -mail \*.....

Phone number\*.....

#### Participant 2

First name\*.....Name\*.....

Position \*.....

E -mail \*.....

Phone number \*.....

### Main purposes of your participation

-

-

-

### Person in charge of the participation

First name\*.....Name\*.....

Position \*.....

E -mail \*.....

Phone number\*.....

# ORDER FORM

PACKS	Fees(excl. tax)	Choice
1 TO 1 BUSINESS MEETINGS - 2 DAYS	1800 €	
Additional participant	1200 €	
1 TO 1 BUSINESS MEETINGS - 1 DAY	1100 €	
Additional participant	650 €	
EXHIBITOR - 2 DAYS - 2 participants	2400 €	
+ 1to1 Business Meetings	975 €	
Additional participant	1200 €	
DEMONSTRATOR - 2 DAYS - 2 participants	3400 €	
+ 1to1 Business Meetings	975 €	
Additional participant	1200 €	
STARTUP - 1 DAYS - 1 participant	990 €	
VISITOR - 2 DAYS - 1 participant	1200 €	
INVITED - 2 DAYS - 1 participant	1000 €	
RACING PACK - 1 DAY	690 €	
<b>SPONSORING</b>		
LANYARDS	1450 €	
WELCOME PACK	1500 €	
BREAKS	950 €	
BUFFET LUNCHES	2450 €	
SOUVENIR GIFT	2950 €	
DISCOVERY DINER	3450 €	
<b>COMMUNICATION</b>		
Web communication « Zoom on »	550 €	
Printed communication – Participant's Guide		
• 1/2 Page	390 €	
• 1 Page	670 €	
• Inside back or front cover	840 €	
• Back cover	1100 €	
TOTAL EXCL. TAX		
TVA 20%		
<b>TOTAL ALL TAX INCL.</b>		

	Wednesday 12 June	Thursday 13 June
tick the appropriate box		

## 1TO1 BUSINESS MEETINGS ORGANISATION PROCESS

**ATTENTION: THIS DOCUMENT IS INTENDED ONLY TO PARTICIPANTS  
WHO HAVE SUBSCRIBED A «1TO1 BUSINESS MEETINGS» OFFER OR OPTION**

### Step 1 - From SEPTEMBRE 2023

#### REGISTRATION

Participation in the 1to1 pre-arranged Business Meetings Le Mans 2024 is assured via the online registration forms which has to be download [www.ibdlemans.com](http://www.ibdlemans.com)

Present yourself! Complete the document concerning your company identification remembering to give the objectives of your participation, complete the participant's forms and fill in the areas indicating the products or services that you offer or are looking to purchase.

This constitutes your first communication to the companies which you will meet. Once all the fields are completed, please send the documents by par email [2024@ibdlemans.com](mailto:2024@ibdlemans.com) or by post to FLConsulting, 26 rue Gambetta 93400 – Saint-Ouen (France). On receiving your documents, an email will be sent to you confirming receipt to your registration by our team.

### Step 2 - early MAI 2024

#### CONSULT THE LIST OF DELEGATES AND INDICATE YOUR REQUESTED BUSINESS MEETINGS

We will send you a document enabling you to indicate your requested business meetings. On the event website, 1to1 meetings space, consult the Expertise Form of registered delegates to 1to1 pre-arranged meeting pack as well as their detailed profiles, indicate the meetings you request corresponding to your criteria as well as your priorities and return the document to the organisers.

### Step 3 - mid - MAI

#### ORGANISATION OF YOUR MEETING SCHEDULE

The planning of 1to1 pre-arranged meetings is then carried out according to your priorities and availability. This step allows you to allocate a maximum number of 1to1 pre-arranged meetings according to the availability of each participant.

### Step 4 - 1st JUNE

#### YOU RECEIVE YOUR PERSONALISED MEETING SCHEDULE

Depending upon the choices you have made, you will receive by email your individual meeting schedule.

### Step 5 - 12th and 13th JUNE

#### 1to1 PRE-ARRANGED MEETINGS (20 minutes each)

Each participant must scrupulously respect their meeting schedule. Last minute absences are very detrimental to the good functioning of the meeting process. On the day, the organising team will be on hand to help you if necessary to set up additional meetings and respond to any questions you may have.



## FICHE DES EXPERTISES / EXPERTISE FORM

Renseignez (X) très soigneusement cette fiche car les informations que vous allez indiquer serviront à préparer votre planning de rendez-vous personnalisés. Elles permettent à vos interlocuteurs de bien comprendre vos besoins ou votre offre.

Complete (X) this form very carefully as the information you give will be used to prepare your 1to1 pre-arranged meetings. It will enable the person you are meeting to correctly understand your needs and offers.

Donneur d'ordre = BESOIN      Buyer = NEED		SOCIETE / COMPANY				
Fournisseurs = OFFRE      Supplier = OFFER		ACTIVITE / ACTIVITY				
INDUSTRIE / INDUSTRY		BESOIN NEED	OFFRE OFFER	SERVICES / SERVICES	BESOIN NEED	OFFRE OFFER
Transformation des métaux  Transformation of metals	Alliages/Alloys			Associations, Syndicats professionnels Associations, Professional Organisations		
	Décolletage / Screw cutting (machining)			Bancs d'essais, Tests : Test Bench, Tests		
	Découpage, emboutissage /Cutting, stamping			Bureau d'étude / Design and Engineering		
	Fixation / Fixing			Calcul / Calculators		
	Fonderie / Casting			Chambre de Commerce et d'Industrie Chamber of Commerce and Industry		
	Forge / Forging			Conception, Développement Conception, Development		
	Métaux ferreux / Ferrous metals			Conception, Edition de logiciels Conception and Software Editing		
	Non ferreux / Non ferrous metals			Conseil, audit / Consulting, Audit		
	Produits semi-finis Semi-finished products			Contrôle et mission d'expertise Inspection and Expertise mission		
	Ressorts / Springs			Création de sites Internet / Websites		
	Soudage / Welding			Distribution de produits Product distribution		
	Tôlerie fine Precision Welding Metals			Emballage et Conditionnement Packing and Packaging		
	Traitement, revêtement Treatment, Coating			Environnement / Environment		
	Transformation produits finis Transformation of semi-finished products			Etudes, essais, gestion de projets Studies, Tests, Project management		
	Usinage de précision / Precision machining			Formation / Trainging		
Autres / Others			Gestion des données / Data Management			
Transformation Transformation	Des plastiques / Of plastics			Industrialisation / Industrialisation		
	Des caoutchoucs / Of rubber			Informatique / Computing		
	Autres / Others			Ingénierie / Engineering		
Composites Composites			Instrumentation / Instrumentation			
Outillage Tooling	Fabrication Directe /Direct Manufacture			Laboratoire / Laboratory		
Moules /Molds	Modèles, Maquettes / Models, Scales Models			Maintenance / Maintenance		
Modèles Models	Moules, Outillage / Molds, Toolings			Mesure, métrologie /Measurement, metrology		
	Fabrication additive / Additive Manufacturing			Organisateur de salons /Shows organiser		
	Prototypage rapide / Rapid Prototyping			Qualité / Quality		
	Autres / Others			R&D / R&D		
Electronique Electronics	Assemblage / Assembly			Représentation, missions commerciales / Sales mission		
Electricité Electricity	Câblage / Cabling			Robotique / Robotics		
Microtechniques Microtechnics	Etudes électroniques / Electronic Design Studies			Sécurité, prévention, hygiène / Health, safety, security		
	Fabrication de circuits imprimés Manufacture of Printed Circuits			Services Internet / Internet Services		
	Fabrication de pièces de précision Manufacture of precision components			Solutions informatiques / Computer solutions		
	Montage de sous-ensembles / Sub-Assembly			Transport, Logistique Transportation, Logistics		
	Montage d'ensembles / Full Assembly			Veille technologique Technological watch		
	Autres / Others			CAO, FAO, etc / CAD, CAM, etc		
Assemblage de sous-ensembles et ensembles Assembly of sub-assemblies and complete assemblies				Aérodynamique / Aerodynamics		
Energie / Energy				Dynamique des fluides / Fluid dynamics		
Systèmes hydrauliques / Hydraulic Systems						
Gaz / Gas – Fluides / Fluids				Autres / Others		
Intégrateur systèmes / System Integrator						
Equipements industriels Industrial Equipments	Machines spéciales Special Machines					
Autres / Others						

# GENERAL CONDITIONS EXHIBITOR AND DEMONSTRATOR

## 1. SITE OF THE EVENT

Espace CÉLÉGO, Technoparc of Le Mans 24 hours circuit, Chemin aux Bœufs - Le Mans (Sarthe) France.

## 2. EXHIBITION AND DEMONSTRATION SPACES

Distribution of the space

- The organiser draws up the event's floor plan and makes freely the distribution of the spaces, taking into account as widely as possible the wishes expressed by the exhibitor/demonstrator, the nature of the products and/or services it displays, the layout of the exhibition/demonstration area which it suggests to install as well as, if necessary, the date when the registration to the event was recorded by the exhibitor
- Besides, the organiser makes sure that the exhibition/demonstration spaces as well as those for the pre-arranged meetings are nearby in order to generate opportunities of exchanges between the participants, whatever the formula(s) they chose the stand
- Format: opened on 3 or 4 sides
- Basic dimensions of a unit: 3m x 2m (6 sqm) = 118»x79"
- Equipment provided by the organizer for a 6 sqm (64.6 sqft) unit: 1 table 1,80m x 0,90m (70.9»x35.5») and 4 chairs (possibilities of additional chairs by request during the installation, without extra cost)
- Connection to the power grid with free provision (220v)
- Location and stand number: advised to every participant by email prior to the event

Decoration of the space

- The personal decoration of the exhibition/demonstration space is made by the exhibitor/demonstrator and under its responsibility. It must comply with the safety regulations published by public authorities and the organizer

Putting back into initial condition

- The exhibitors/demonstrators get settled on the sites as they found them and must leave them in the same condition

## 3. WORK TIME LIMITS

- Installation of the space by the exhibitor/demonstrator: Tuesday 11th June from 4 to 7pm or Wednesday 12th from 7 to 8am.
- Disassembly: on Thursday 13th from 5 to 6:30pm

## 4. EXHIBITION MATERIAL

- Every exhibitor/demonstrator provides itself for the transportation of the exhibition and communication materials used during the event
- However, the organizer enables every participant to make everything or part of its exhibition material delivered on the site of the event. In this case, the exhibitor must inform the organiser of the contents, the date and the means to deliver the sending by email 2024@ibdlemans.com at the latest on 30th June. The exhibitor/demonstrator must put on every parcel a label showing clearly:

Espace C'élégo  
INTERNATIONAL BUSINESS DAYS LE MANS 2023  
Technoparc of Le Mans 24 hours circuit – Chemin aux Bœufs 72100 – Le Mans (France)

It is up to the exhibitor/demonstrator to provide the period for delivering the material in order their receiving takes place at the Espace C'élégo between 21st to 31st May at latest. The organiser will not be held responsible, in any way, for the delay or the non-delivery on time of the material sent by an exhibitor/demonstrator

## 5. INSURANCE

- The organizer has taken out Professional Civil Liability insurance against the financial consequences of its public liability as an organiser
- The exhibitor/demonstrator must take out an insurance policy covering the financial consequences of its public responsibility as an exhibitor/demonstrator for the duration of the event (installation and disassembly included) as well as all the damages of which it could be held responsible for and among others: theft, fire, damaging or destruction of equipment or installations. The exhibitor/demonstrator commits itself to specifying this policy to the organizer at first request by this one and waives all recourses against the organizer and his insurer.

### 3 - Validation of registration contract

☐ I have read and agree with the Terms and Conditions of Participation and, if necessary, the addendum specifically aimed to exhibitors and demonstrators.

#### **Payment by bank transfer**

Account Holder: FLConseil

Address: 17, rue Marc Sangnier - 92700 Colombes (France)

Bank Name: La Banque Postale

Address: Centre Financier - 45900 – La Source Cedex 9

#### **Bank Detail:**

##### **Bank Branch Account Number Key**

20041 01012 0645447N033 20

BIC : PSSTFRPPSCE

IBAN : FR28 2004 1010 1206 4544 7N03 320

Signatory name :

Position :

Date :

Signature et Company Stamp

**Once completed, thank you for sending  
this contract by email to**

**2024@ibdlemans.com**

**or by post to**

**FLConseil - 26, rue Gambetta  
93400 Saint-Ouen (France)**