

INTERNATIONAL BUSINESS MEETINGS INNOVATION IN MOBILITIES AND INDUSTRY

Wednesday 12 and Thursday 13 June

Technoparc Le Mans 24 hour circuit

Le Mans (France)

www.ibdlemans.com



INTERNATIONAL
BUSINESS DAYS
LE MANS 2024

Event created
and organised by



Under the High
Patronage of



THE DNA OF SUCCESS SINCE 2008

Unique concept enabling direct connection between decision makers

Business



- 1to1 pre-arranged meetings
- Exhibition and demonstration areas
- A space dedicated to the additive manufacturing
- Conferences on topical subjects
- Product presentation
- A job fair for engineer students to find new talents

Motorsport



- Private and guided tour of pits and paddocks
- Tech talks in the tire manufacturers assembly workshops of Michelin Motorsport or Goodyear Racing
- The opportunity to watch the practice session by night

Gastronomie



- Tasting of local products
- Networking breaks and lunches
- Discovery dinner

THE EVENT IN A FEW NUMBERS

Who ?

- Racing teams
- Manufacturers
- Equipment manufacturers
- Product, part suppliers
- assembly suppliers
- Service providers
-

80 +

decision-makers, buyers,
suppliers, partners and
sponsors, ...

1/3rd

are regular participants

1/4th

companies coming from a ten
of countries

What positions ?

- Contractors
- Sales managers
- Project managers
- R&D engineers
- Producers
- Designers
- Journalists

500 +

1 to1 pre-arranged meetings

4

conferences and round-
tables

30 +

international media
covering the event

What types of Companies ?

- International groups
- SMEs
- Companies
- Institutionals
- Startups
- Associations



SOME NEEDS OF THE CONTRACTORS



PRODUCTION

- Transformation of metals, plastics/rubber screw-cutting, precision machining, ...
- 3D printing/ additive manufacturing
- Molds, Models, Scale models
- Systems integrator
- Mechatronics
- Composites
- Rapid prototyping
- Assembly
- electrics and electronics

SERVICES TO INDUSTRY

- Assembly
- Systems integrators
- Specialized engineering
- Laboratory and bench test
- engineering office
- Concept, Development
- Study, Test, Project management
- Data management
- ERP
- engineering
- Instrumentation
- Maintenance
- Measure and Metrology
- R&D
- Robotics
- Digital simulation
- Machines, equipments 3D printing
- Industrialization
- Security, Health, Safety
- CAD, CAM, CAPM
- Tomography
- Transportation, Logistics
- Industrial transfers
- Supply chain
- Legal
- Human resources

AT LEAST 8 GOOD REASONS TO JOIN

A booster for your business that allows



The development at the international level and the reach of new markets



To exchange, meet companies thanks to pre-arranged meetings in a friendly place



To meet some exhibitors and demonstrators, all displaying their know-how



Identification of potential partnerships



To exchange on the innovations and to spread them through all fields



To benefit from a large panel of skills in a unique location



To access to the technologies and the sources of profit of tomorrow



To be in contact with the oldest and more prestigious endurance race in the world



CONFERENCES



Wednesday 12th and Thursday 13th



Support-free 3D printing : Myth or reality?

Speaker: André SUREL – Area sales Manager

Building supports are often necessary in metal 3D printing and sometimes limit application possibilities. Is this state of affairs immutable? Is DMLS® (Direct Metal Laser Solidification) Additive Manufacturing Without Support a myth? EOS offers a pragmatic approach to reduce them and offers an advanced technical solution that changes the game!



Electromobility

Speaker: TBD

Electricity is at the heart of a complex energy chain, connecting producers and consumers. This conference explores the different stages of this trajectory, from generation to distribution, highlighting the technological advances and challenges encountered. We examine how this transition to electric power is shaping our energy future and impacting our daily lives.



Vibration improvements for better racing performance

*Speaker: Dipl.-Ing Dr. Dieter Höfler
Managing Director CEO*

This conference shows the competitiveness of an NVH-optimized racing car.



PROGRAMME

Wednesday 12th

MORNING

9:00 am Reception at the Technoparc and

Welcome speech by François Lassalle

Session of **pre-arranged meetings**

REFRESHMENT BREAK

Conference #1: Vibration improvements for better racing performance

By Dipl.-Ing. Dr. Dieter HÖFLER Managing Director CEO

Tectos

NETWORKING LUNCH

AFTERNOON

Private guided tour of pits and paddocks
during **the Practice session**

Tech talks in **Michelin Motorsport**
or **Goodyear Racing** assembly workshops

Free time to visit other places of interest

EVENING

Aperitif and **Discovery Dinner** at Auberge des Hunaudières

10 pm – Opportunity to view the **qualifying practice session**

at the 2nd chicane on Mulsanne straight

Thursday 13th

MORNING

9:00 am Reception at the Technoparc and

Welcome speech by François Lassalle

Session of **pre-arranged meetings**

REFRESHMENT BREAK

Conference #2 : Support-free 3D printing :

Myth or reality?

By André SUREL– Area sales Manager

EOS

NETWORKING LUNCH

AFTERNOON

Conference #3 :Electromobility

By i-Trans

Session of **pre-arranged meetings**

5 pm End of the edition



A CUSTOMISED OFFER

REGISTRATION FEES (VAT excluded)



2 days Wednesday + Thursday 1 day

Pre-arranged meetings (1 delegate)

€ 1,800 € 1,100

1to1 pre-arranged meetings of 20 minutes each

Additional delegate

€ 1,200 € 650

Exhibitor (2 delegates)

6 sqm customisable in your colors with table + chairs

Electricity supplied without supplement

€ 2,400

Additional delegate

€ 1,200

Option 1 to1 pre-arranged meetings

€ 975

Demonstrator (2 delegates)

9sqm fully equipped, customizable in your colors with table and chairs

Electricity supplied without supplement

A 30 minutes speaking time for presentation or conference

Additional delegate

€ 3,400

€ 1,200

Option 1to1 pre-arranged meetings

€ 975

Startup (1 delegate)

4 sqm corner, fully equipped

5 minutes speaking time for a stricking pitch

1to1 pre-arranged meetings of 20 minutes each

€ 990

Visitor (2 days)

Attending the business convention

1 delegate

€ 1,200

Guest (2 days)

Invite customers and prospects to come and meet you during the business convention

1 delegate

€ 1,000

Pack Racing (1 Day)

Go behind the scene of Le Mans 24 hours and watch the day and night practice sessions on Wednesday 12 June.

1 delegate

€ 690

PLEASE NOTE: next June edition of Le Mans 24 hours, will be sold out (no more circuit access tickets and grandstand seats since the day after the ticket office opened 7th November), participating in the convention is the only possibility of having access to the professional areas to attend the day and night test sessions!

GETTING KNOWN BY

VAT excluded

1. E-mail sent to all qualified contacts

Showcase your skills with a message
"Zoom on (company name)".

At intervals, to be defined with you and as part
of a wave of personalised emails, we can
send a message of your choice to all the
qualified contacts invited to the International
Business Days Le Mans 2024.

A different message can be sent each time.

€ 550 per email blast

2. the Participant's Guide (printed)

½ page full color	€ 390
1 page full color	€ 670
2 nd cover full color	€ 840
3 rd cover full color	€ 840
Back cover full color	€ 1,100



BECOME SPONSOR OF THE EVENT

(exclusive for 1 company)



LANYARDS

Logo/name of the sponsor on lanyard worn by all the participants

€ 1,450



NETWORKING LUNCH

The lunch area on Wednesday and Thursday, decorated in the sponsor's colours. 30 minute speaking time available

€ 2,450

SOUVENIR GIFT

Given to each participant, is branded with the sponsor's logo. Opportunity for the sponsor to have a 30 minute speaking time.

€ 2,950



GOURMET BREAKS

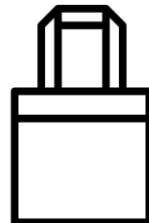
The reception space and breaks are customisable to the colors of the sponsor

€ 950

WELCOME PACK

Company logo on the totebag given to each participant

€ 1,500



DISCOVERY DINER

Dinner on Wednesday is served in a room at the Auberge decorated in the sponsor's colours. Speaking time of 30 minutes is available.

€ 3,450

PACKAGE FEATURES

	1 to 1 MEETINGS	EXHIBITOR	DEMONSTRAT.	VISITOR	GUEST	RACING	STARTUP	PARTNER	SPONSOR	MEDIA
Company's presentation in the Participant's Guide (A5 size)	X	X	X	X			X	X	X	X
Mention of the company's participation on the event website	X	X	X	X			X	X	X	X
Personalised 1to1 pre-arranged meetings schedule	X	OPT	OPT				X			
Welcome pack given to you at sign-in	X	X	X	X	X		X	X	X	X
24 Hours of Le Mans VIP Pack, including documents relating to the event						X				
Copy of the Participant's Guide	X	X	X	X			X	X	X	X
Free access to round table, conferences, products presentation	X	X	X	X	X		X			
Local products tasting	X	X	X	X	X	X	X	X	X	X
Acces to the Le Mans 24 Hours circuit to see qualifying practice sessions on the Wednesday	X	X	X	X	X	X		X	X	X
Private guided visit of the paddocks and pits of the teams participating in the race	X	X	X	X	X	X		X	X	X
Tech Talk in the Goodyear Racing or the Michelin Motorsport assembly workshops	X	X	X	X	X	X		X	X	X
Invitation to the discovery dinner on the Wednesday	X	X	X	X	X	X		X	X	X
The opportunity to see the qualifying practice session by night	X	X	X	X	X	X		X	X	X
Permanent access to the rest area	X	X	X	X	X		X	X	X	X
Buffet lunch on the Thursday	X	X	X	X	X		X	X	X	X
The possibility of being interviewed by professional media (technical, sport, business)	X	X	X	X			X	X	X	
A souvenir gift of the event	X	X	X	X	X		X	X	X	X
Logistics assistance before and during the International Business Days event	X	X	X	X	X	X	X	X	X	X
Your logo on all official documents of the event								X	X	
Company's presentation and logo on the event website								X	X	
Redirecting hotlink to customer website on our dedicated webpage								X	X	
Delivery of your documentation in the Welcome pack given to each participants								X	X	
speaking time for a presentation of the company's activities or a conference on a current subject	OPT	OPT	X	OPT			X	OPT	OPT	
Stand (6sqm) with table and chairs - Electricity supplied without supplement		X								
Stand (9sqm) with table and chairs - Electricity supplied without supplement			X							
Corner with table and chairs							X			
Advertising in the Participant's Guide	OPT	OPT	OPT	OPT	OPT		OPT	OPT	OPT	OPT
zoom on	OPT	OPT	OPT	OPT	OPT		OPT	OPT	OPT	



THEY HAVE OR WILL BE TAKING PART

Industrial companies

- 3DPrint 3dMedical
- Alstom Transport
- ArcelorMittal France
- Aro Welding Technologies
- Creaform
- Exprezis
- Groupe ARBM
- Hirundo Fab
- Mob-ion
- NomaTD
- Pipo Moteur
- Protolabs
- Groupe AGS
- Core Technologies
- Sardou
- AFU
- Addup PolyShape
- Nout Simax
- MK Composites
- TH Industries
- Acnis Titanium
- Brightloop Converters
- TMD Friction
- Angst + Pfister
- Moog SARL
- CRITT M2A
- Eastrategies
- Elmer Racing
- Evomesure
- GMP Additive
- Granges Powder Metallurgy
- Luc Bourcier Compétition
- Materialise
- Movaltec
- Duqueine Engineering
- Novitom
- Orca eTec
- Hutchinson
- Lynxter
- Third
- Hopscotch Congrès
- MakerShop
- Trumpf
- ARRK LCO PROTOMOULE
- EOS
- Destination circuit
- Lazer Lamps
- Traxx
- Original Custom Components
- Tectos

- Lptent
- Bosch
- FR3D
- IMC

Racing teams

- AF Corse
- Algarve Pro Racing
- Panis Racing
- ORECA Technology
- Stellantis Motorsport
- Exagon Engineering
- Mygale
- Alpine Elf
- Ligier Automotive
- Dallara
- Toyota Gazoo Racing
- DAMS
- Renault

Tyre manufacturers

- Michelin Motorsport
- Goodyear Racing

Media

- GPO Magazine Le Mans
- Le Mans Auto Moto
- A3DM
- Ouest France
- France Bleu Maine
- LeJournal des Entreprises
- O:Le Mans
- 3Dnatives
- Le Mans TV
- Techniques de l'Ingénieur
- Le Maine Libre
- Racecar Engineering

Associations, Institutionnels

- CSIF
- i-trans
- France Additive
- Le Mans Tech
- The MIA
- Le Mans Métropole
- Région Pays de la Loire
- Camara de Alava
- GIFAS
- FIEV
- CETIM



PARTICIPANTS FEEDBACK



97%

of the participants appreciated the **concept** and the **quality** of the pre-arranged meetings

94%

think that the event is **excellent** or very **interesting**

75%

plan to **join the next edition**



FOR MORE INFORMATION AND REGISTRATION

www.ibdlemans.com

And for a future contact...

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